

FIG. 1

APPROVED	O.G. FIG.	
BY	CLASS	SUBCLASS
DRAFTSMAN		

FIG. 3 is a schematic diagram of a vending machine 300.

300

PRODUCT DESCRIPTION 310	PRODUCT DISPENSER IDENTIFIER 320	PRODUCT COST 330	PRODUCT PRICE 340	CURRENT DEMAND RATE 350	QUANTITY REMAINING 360	EXPIRATION/RE STOCK DATE 370
COKE®	A1	\$0.30	\$0.75	1/9 HOURS	12	2/15/99
DIET COKE®	A2	\$0.25	\$0.75	1/10 HOURS	9	2/15/99
SUNKIST®	A3	\$0.30	\$0.65	1/15 HOURS	15	2/15/99
SNACK 1 314	B1	\$0.25	\$0.50	1/12 HOURS 354	21	2/20/99 374
SNACK 2	B2	\$0.20	\$0.50	1/11 HOURS	21	2/20/99
SNACK 3	B3	\$0.20	\$0.65	1/10 HOURS	14	2/20/99

FIG. 3

ORIGINALLY REQUESTED PRODUCT 410	ALTERNATE PRODUCT 420	APPLICABLE ALTERNATE PRODUCT OFFER RULES 430	ALTERNATE PRODUCT OFFER MESSAGE 440	HISTORICAL ACCEPTANCE RATE 450	ACCEPTANCE SIGNAL 460
A1	A2	N/A 431	<C:\WAVE_FILE1> 441	70%	A2
C_	C_	ALTERNATE PRODUCT MARGIN > ORIGINALLY REQUESTED PRODUCT MARGIN 432	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C[]" 442	57%	C_
B1	B2	ALTERNATE PRODUCT QUANTITY > 5 REMAINING 433	<C:\OFFER.MP3 443	29%	B2
C1	C3	ORIGINALLY REQUESTED PRODUCT'S DEMAND RATE ≥ 1/5 HOURS 434	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C3." 444	45%	C3
C1	C_	ALTERNATE PRODUCT'S DEMAND RATE < 1/17 HOURS 435	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C2." 445	47%	C_
C2	C3	ALTERNATE PRODUCT'S EXPIRATION/ RESTOCK DATE < ORIGINALLY REQUESTED PRODUCT'S EXPIRATION/RESTOCK DATE 436	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C3." 446	81%	C3
C3	C1	ALTERNATE PRODUCT WILL EXPIRE IN 3 DAYS 437	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C1." 447	72%	C1
B2	C3	ALTERNATE PRODUCT'S ACCEPTANCE RATE > 90% 438	"WHY NOT TRY BRAND [] INSTEAD? JUST PRESS C3." 448	95% 458	C3

FIG. 4

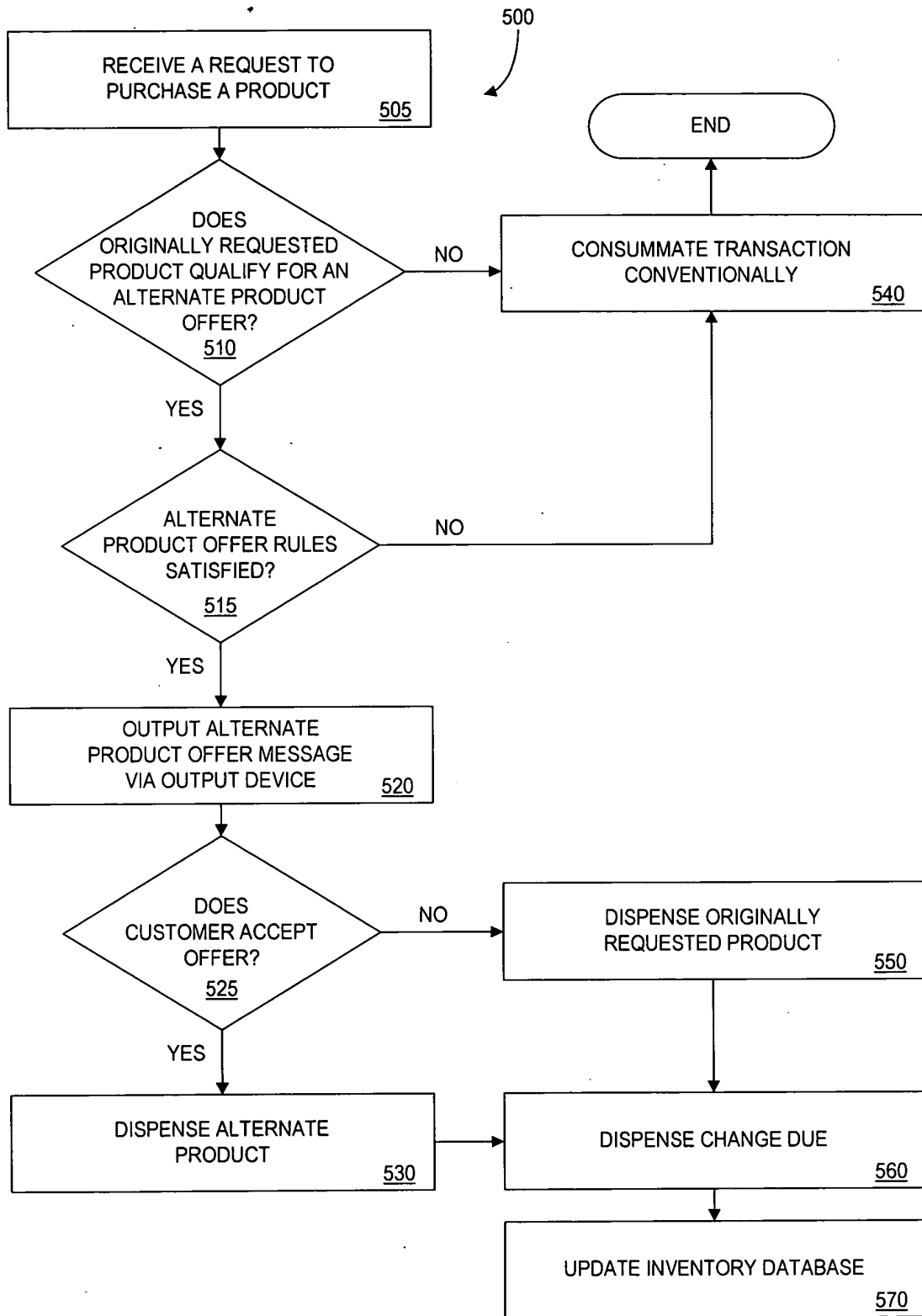


FIG. 5